

Area Sales Managers: Admixture Systems

Join one of the leading suppliers for construction chemicals and solutions worldwide. Master Builders Solutions offers advanced chemical solutions for the construction, maintenance, repair and renovation of structures. The brand is built on more than 100 years of experience in the construction industry with operating production facilities and sales offices in more than 60 countries worldwide.

What you can expect:

We currently have three roles available to promote and sell our Admixture Systems in a designated territory, depending on your home location.

- **Scotland & North England**
- **North England & Midlands**
- **Midlands & South West England**

The successful candidates will do this by developing and supporting our customers to deliver ongoing growth in sales, profitability and market penetration. You will be responsible for developing and maintaining relationships with key personnel in our current customer base, with CRM (Salesforce) being used to identify and develop new business in line with agreed sales targets to maintain a strong sales pipeline.

Working closely with the National Sales Manager, and other colleagues, you will support our key national accounts in your territory. You will also be expected to liaise with the Watertight Sales Managers to identify and support sales opportunities to increase market share in line with UK watertight strategy.

Additionally, you will collaborate with internal stakeholders to ensure all processes are complied with to ensure our customer service and safety targets are met.

What we expect:

To be successful in these roles, we are looking for sales professionals with experience gained in the construction industry. Previous experience with technical based enquiries within a construction sales role is preferred.

You will need to have a sound technical understanding of concrete to support our customers with the development of existing and future innovation, together with product development. In addition, we require the successful applicants to have excellent organisation, presentation and communication skills.

Please note we can only consider applicants that have the right to work within the UK.

Salary will be negotiable based on experience, knowledge and ability.

Please apply online via the QR Code or visit: www.jobs.mbcc-group.com

Do you have any questions about the application process?

Contact: hruk@mbcc-group.com, 0161 727 6300

